



**Pre Conference Workshop HALF DAY**  
**1:00 PM to 4:30 PM**

**Compost Facility Financing: From Vision to Reality**

Turn your composting vision into a thriving business! In this interactive workshop, you'll learn the essential steps to build a solid business plan and create a working financial plan tailored to your composting enterprise. Through dynamic breakout sessions, participants will dive into a real-world composting business scenario—developing a 24-month roadmap from site selection to full-scale operation.

Whether you're launching a new venture, growing your existing business, or exploring expansion opportunities, this workshop offers practical tools and insights to guide your success. Attendees will also gain access to a financial glossary of key terms and hands-on modules of a financial model to better understand and forecast critical components of their business financials.

**Instructors:**

Frank Franciosi - Compost Industry Consultant  
Jarrett Bond - Lead Analyst, Circular Services

**Fee:** \$295.00 for USCC members, \$350.00 for nonmembers

**Duration:** 1:00 PM to 4:30 PM

**Date:** February 2, 2026

**CCOM™/CCP™ PDHs:** 3.5

**Agenda**

- Module 1. Business & Marketing Plan Basics
- Module 2. Site Selection & Permitting
- Module 3. Balance Sheet & Capital Cost Planning Managing P&L's
- Module 4. Managing P&L's - Operational Costs & Projections
- Module 5. Capital Improvements and Return On Investment (ROI)
- Module 6. Best Practices: Monthly Operating Reviews, KPIs & Team Accountability